



National Fuel Partners with Blue Spring Energy to Assist Small Business Owners with Energy Efficiency Rebates

(April 16, 2013) WILLIAMSVILLE, N.Y. – National Fuel Gas Distribution Corporation announced today it has partnered with Blue Springs Energy to provide outreach, education and technical assistance services to small business customers as part of the Company's Conservation Incentive Program (CIP) in its 11-county service territory across Western New York.

Within the partnership, National Fuel's non-residential customers, except for a small number of very large commercial and industrial facilities, can receive free assistance from Blue Springs Energy including:

- Answers regarding equipment that is eligible for rebates;
- Facility "walk-through" to identify natural gas energy-savings by upgrading to new equipment;
- Return on investment (ROI) analysis from upgrading to high-efficiency equipment and utilizing National Fuel's non-residential CIP rebates; and
- Optimizing the dollar amount of a natural gas equipment rebate comparing custom versus fixed CIP rebates.

To access this resource, non-residential customers can visit www.nationalfuelforthought.com, email RebateHelp@bluespringsenergy.com or call 1-866-346-3458.

"This partnership will help small business customers navigate the energy efficiency process from accessing the potential rebates to completing the necessary rebate paperwork," said Bruce Heine, Vice President, National Fuel Gas Distribution Corporation. "It is our hope that by using Blue Springs Energy, we will be able to increase the number of small non-residential customers utilizing our customized/performance-based rebates with the ultimate goal of conserving and reducing energy usage.

In addition, National Fuel and Blue Springs Energy will collaborate on several educational workshops across Western New York. The first event is set to take place at Buffalo State College's Campbell Student Union on May 30, 2013, at 11:30 a.m. Registration can be accessed at the websites above or at www.RenewErieCounty.org.

"Our goal is clean energy economic development. We would like to help private sector and not-for-profit building owners access more than \$1,000,000 per year in National Fuel cash rebates, creating local contractor jobs and reducing natural gas costs in eligible buildings by millions of dollars as a result of upgrading equipment," said Larry Simpson, President of Blue Springs Energy.

National Fuel Gas Distribution Corporation is the Utility segment of National Fuel Gas Company, a diversified energy company that is engaged in a number of natural gas-related activities. The Utility provides natural gas service to approximately 730,000 customers in Western New York and northwestern Pennsylvania. To learn more about natural gas safety, visit www.NationalFuelGas.com.

(more)



National Fuel

Blue Springs Energy provides clean energy economic development services, helping to get local clean energy projects done by connecting building and fleet owners with project resources.

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